

# BE PART OF OUR TEAM

## Parts Salesperson Lanseria International Airport

### KEY PERFORMANCE AREAS

- Business development and growing the customer base.
- Engage in proactive customer liaison including customer visits.
- Prepare quotations and raise sales invoices.
- Close sales deals and process payments efficiently.
- Liaise with local and international suppliers.
- Administer parts warranties and core return processes.
- Manage cash sales and reconcile transactions daily.
- Consistently achieve monthly sales targets.

### REQUIREMENTS

- Minimum of three years' sales experience.
- General aviation knowledge is essential.
- Proficiency in MS Office (Excel and Word).
- Working knowledge of computerised Parts Systems advantageous.
- Completion of a Sales/Marketing Course will be advantageous.
- Experience in parts sourcing and inventory control.
- Excellent telephone etiquette and interpersonal skills.
- Attention to detail, with a methodical and trustworthy work approach.
- Deadline-driven and able to work under pressure.
- Willingness to travel locally.
- Availability outside normal office hours.

***If you meet the requirements and would like to apply for this position:***

***Please submit your CV for Consideration: [Click here](#)***

***For a list of other available positions: [Click here](#)***

***If you do not hear from us within seven days after the closing date for this position, please regard your application as unsuccessful.***

***Closing Date: 17 February 2025***

